



Equestrian Surfaces choose a Lindner Micromat from MachTech for their carpet recycling because they were honest, helpful and made the process easy.



Equestrian Surfaces had experienced problems with the throughput of their previous shredder, and they decided to look for the best shredders in the market, the majority of people stated that Lindner have the best shredders, specifically the Jupiter and Komet models.

ES wanted a static shredder that could exceed their needs and expectations, this turned out to be a **Lindner Micromat 2500**, the first Micro-mat of this size to be brought in to the UK.

David Joliffe, Production Manager was a little hesitant at first due to the purchasing and after care service provided by their previous shredder supplier, this supplier, another Austrian manufacturer, had promised miraculous throughputs and guaranteed tonnages of 3.2T/Hr unfortunately the most ES could achieve was approximately 1.3T/Hr under perfect conditions.

MachTech carried out extensive trials on other Lindner machines in comparison, and presented ES with the results. These results put their previous shredder in its shadow. Even though ES were still hesitant MachTech offered them a deal that they couldn't refuse, being that, if the shredder didn't meet their guaranteed tonnage, they would take it away and ES would not pay them one single penny. If MachTech had this much confidence in their machine, ES felt that they had to give it a try!!

The sales process was very simple, ES had numerous meetings with MachTech as this time they wanted to ensure the correct purchase. MachTech were happy to go and see ES whenever they requested. ES signed up for a Lindner once they were satisfied that they could trust what MachTech were promising and the date for installation was set, while waiting for their install date, MachTech continued to improve ES's existing machinery.

During installation, the disruption was kept to a minimum, ES were more than happy to find that they could leave it all to MachTech in the confidence that the job would be done well.



**IF YOU WANT A JOB DONE WELL
CHOOSE MACHTECH, THE LINDNER
RANGE OF SHREDDERS DOES EXACTLY
WHAT WE SAY THEY WILL DO!**